From: <u>Karen Gorton</u>

To: CED MCB AMCO (CED sponsored)

Subject: Alaska marijuana industry association

Date: Wednesday, September 3, 2025 11:38:16 AM

You don't often get email from karen@northcoastcultivation.com. Learn why this is important

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Excise Tax: This must be addressed this legislative session, the cultivators can not go another year paying 46% taxes. Tax revenue collected should be the burden of the consumer. The consumer should also be informed of exactly where the tax money is going to. Failure to unburden the cultivation of this excise tax will ultimately collapse the market. Therefore I support HB 91.

Tax Monies Appropriation: Where are the excise tax monies going and how to show accountability? The citizens of this state believe the cannabis excise tax is going to "education"yet have little understanding that it is going to a 'Just Say No' campaign. Has anyone seen any actual use of those funds for such a campaign? While listening to Spotify(Heavy Metal) I heard a commercial about just say no to marijuana. How many children are listening to Spotify,Metallica specifically, and are hearing this ad? This is an absolute waste of tax dollars. How about the money goes to the classroom for backpacks,books and pencils? Something that can not be stolen by a special interest group that put out one commercial and pockets the funds? Why is cannabis funding recidivism? What does cannabis have to do with helping criminals out of the prison system? Where the tax money goes is extremely important. If the tax burden was removed from cultivation and the consumer had to pay the tax then tax reform would be foremost on the consumers mind.

Tax drop box: Every city should have a secure tax drop box available. Anchorage currently is the only drop box for residents of the Matanuska Susitna valley. Please allocate a drop box in the valley for the cultivators that do business in the valley. It requires approximately 4 hours of my time to drive into Anchorage to do the tax drop. These hours are precious for me and I'd prefer to cultivate rather than be stuck in the nightmare of driving into Anchorage.

Metrc: Why is it that purchasing plant tags are \$.50 each, package tags are \$.28 each and shipping is\$438.21?! I can have a pallet of bricks shipped from Lynford from Seattle for the same price. This is absolutely the definition of extortion. All of these expensive plant tags once used become part of the landfill, very expensive trash. Please can we find a way to reduce the shipping cost?

Tagging Plants: Why do cultivators have to tag plants in vegetation at 18"? Plants in vegetation have no value. Once a plant has gone into the flower room then it has the potential to be valuable. I propose tagging of plants be done when the plants go into the flower room. Size should have nothing to do with tagging requirements. The potential value of the plant in flower is what truly matters.

Indica vs. Sativa vs. Hybrid strains: Retail and the consumer is under the impression that plants of a certain type, Indica, Sativa, Hybrid have more inherent value than another type. Cultivators and seed breeders are growing hybrid strains to meet the consumers demands for

high THC%. Cultivators also grow hybrids as certain strains mature faster affording cultivators an extra grow or two per year. A 7-8 week hybrid strain is more profitable than a 12-13 week sativa strain. a cultivator who is paying the 46% excise tax must capitalize on these hybrid strains to compete in the market. Please retail educate yourselves and the consumer to these facts. It's no longer "Do you like Sativa or Indica?"

Cannabis Cup: Why does Alaska not have a Cannabis Cup? AMIA could utilize such an event to highlight cultivators, extractors and retail vendors from across the state. We could come together as an industry to meet each other, educate the public and award our peers in this industry for doing a great job.

Price per Pound: Cultivators are responsible for the excise tax. Retail sets the price per pound oblivious to the cost of cultivation. The consumer wants the cheapest price with the highest THC% oblivious to the cost of cultivation. The State of Alaska has based the taxes on an imaginary price per pound that does not exist. The State,Retail and the consumer care very little about the cultivator,yet without the cultivator NO ONE has a job or cannabis. This is the biggest disconnect in our industry. NO ONE is going to bat for the cultivator and our cost of doing business. Retail wants a net 30 day to pay the cultivator yet how many retailers are not honoring those terms? And given that the cost of supplies has gone up across the board yet retail continues to undercut the cultivator so that retail can maintain their profitability is absolutely very poor business. Retail wants a free market to conduct business and charge over 100% markup on my cannabis yet I am not free to ask the price per pound I as a cultivator require to meet the bills of the cultivation. Please can this industry get behind the cultivator? Or will the over taxation, over regulation and low prices destroy all hopes of cultivators to grow our plants legally and in a fair free market.

Regulations: Please update the Cannabis manual to remove regulations that no longer apply and have only those regulations that do apply to the industry currently. Having to sort through amendments is frustrating and often futile. If AMCO enforcement doesn't know the regulations then there is an issue with the availability of those regulations. I have gone to the AMCO website, typed in my query and found no answers. I'd like to be informed and in compliance but if i can't find the answer then what good is this?

I'd like to thank you for the ability to bring a few of my concerns to the board and hope that solutions may be found for these concerns.

Karen Gorton Northcoast Cultivation,llc. karen@northcoastcultivation.com

From: William Baker

To: CED MCB AMCO (CED sponsored)
Subject: AMCO Meeting 6/26/25

**Date:** Thursday, June 26, 2025 6:06:01 PM

[You don't often get email from trippebaker@icloud.com. Learn why this is important at <a href="https://aka.ms/LearnAboutSenderIdentification">https://aka.ms/LearnAboutSenderIdentification</a>]

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Good evening, AMCO board employees staff everyone evolved,

I'm writing today to thank you for bringing to our attention the issue of non-natural THC in products at our retail stores. I use cannabis for medicinal reasons and very picky about what I purchase and have put a lot of trust in the bartenders at these retails to help me choose my products. I really hope with what was discussed today that at very least a comprehensive list of what products aren't naturally grown in Alaska are on the market so myself and other people in my position can make an educated choice on our purchases, at most, I would hope that in some way you could get all these products off the market so we don't have to worry the people selling to us. Don't have to worry it just sounds insane to me that when there's been knowledge of this going on that somehow these are still out there. If I wanted to smoke whatever this stuff is, I know I could buy it at a gas station and I don't for a lot of reasons. I really hope that action is taken on this in a very urgent manner thank you for bringing this to our attention. Have a good night. Thank you for all you do.

Sent from my iPhone

From: <u>Aaron Stiassny</u>

To: CED MCB AMCO (CED sponsored); CED AMCO Enforcement (CED sponsored)

Subject: Fwd: Explore a New Costco-Style Shopping Experience! - Right Next To Costco!

**Date:** Monday, July 28, 2025 8:03:33 AM

You don't often get email from aaron@edenalaska.com. Learn why this is important

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Hello MCB Mailbox,

Wanted to share this email with the MCB. It is concerning that we seem to have a distribution license model occurring in the State without this type of licensure. The industry widely supports Hub distribution networks where retail stores act as hub locations for other retail outlets; this is critically important for rural retail stores in particular. It is upsetting to the industry however that we have businesses that are not playing by the same rules as compliant operators, have not paid taxes on tracked goods like other manufacturers and producers and are leveraging this unfair advantage to acquire more licenses and distribute questionable products into the Alaska market.

Sincerel	y
Aaron	

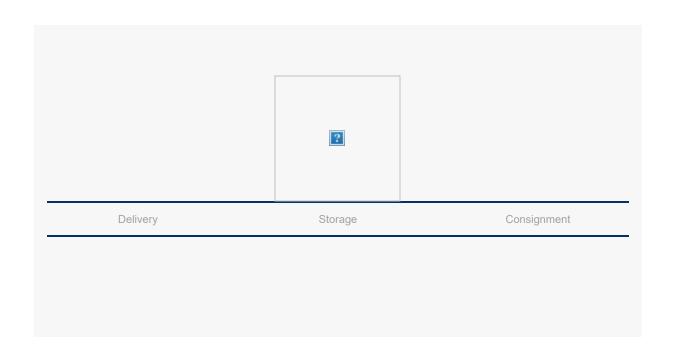
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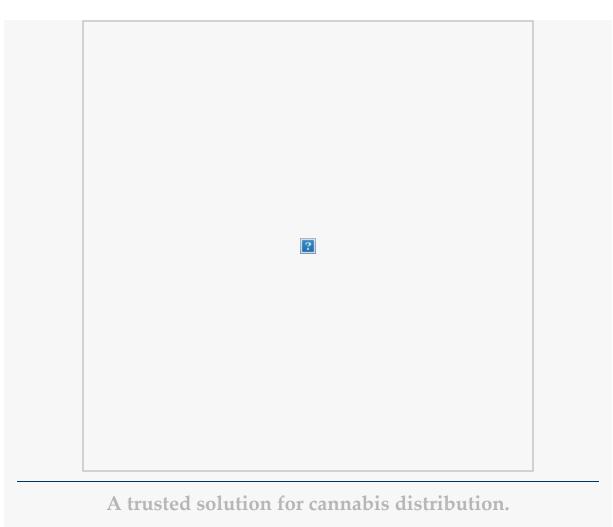
From: King Street Cannabis Company < hub@kingstreetcannabis.com>

Date: Wed, Jul 23, 2025 at 4:21 PM

Subject: Explore a New Costco-Style Shopping Experience! - Right Next To Costco!

To: Christian Lacanlale Lacanlale <a href="mailto:christian@uncleherbsak.com">christian@uncleherbsak.com</a>





Collaborating with local Cannabis Companies allows us to offer a "Costco-Style Shopping Experience." Designed to meet the needs of Alaskan cannabis retailers, cultivators, and manufacturers alike.

Call Today!



# Reach new customers...without lifting a finger!

### CONSIGNMENT

We take the heavy lifting out of delivering, storing, and selling your cannabis product.

Start selling your cannabis product at King Street for just 5% product cost.

Working together allows for your products to reach a larger audience, without the hassle of listing, marketing, and delivering them yourself.



### Scale Up

## Alaska's First Full Service Cannabis Hub

"Costco-Style" ?

Wholesale

Conveniently shop online or in person along-side dedicated staff, ready to assist

**Just Need** Shipping?

• Only \$50 for each incoming or outgoing



Secure Storage & Layover

Maximize your operational space with our dependable and secure cannabis

you in making informed and confident purchasing choices.

View Menu

delivery

• Enjoy Unlimited Deliveries for just \$700/month

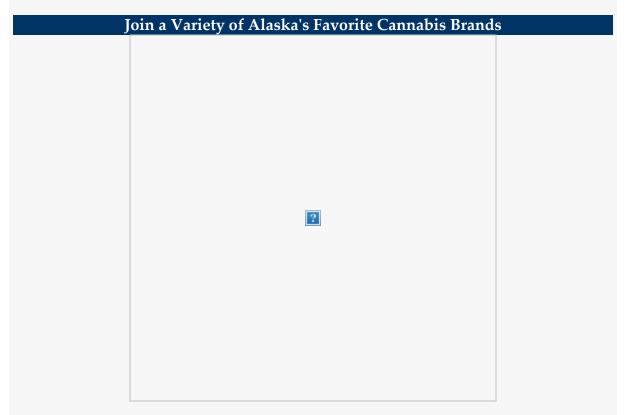
storage solution, expertly designed for all your layover needs!

Call Today

**Discover How** 

## Ready To Scale Up?

Join us to effortlessly expand your reach and get your **products in front of a wider audience!** We'll handle the listing, marketing, and delivery, so you can focus on what you do best.



Discover how King Street Cannabis Hub can help **your brand can reach thousands of customers across Alaska.** 

#### **Discover How**



John Pratt

## KingStreetHub@gmail.com

907-227-5043

Call Today!

No longer interested in scaling up your cannabis business with King Street? <u>Unsubscribe</u>.

From: Zeke Hilsinger

To: <u>CED MCB AMCO (CED sponsored)</u>

**Subject:** NEW Regulatory Tracking Platform - Seed to Sale

**Date:** Friday, July 25, 2025 5:45:39 PM

You don't often get email from zhilsinger@gmail.com. Learn why this is important

**CAUTION:** This email originated from outside the State of Alaska mail system. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hello,

I recently attended the last board meeting and found the discussions on the seed-to-sale program quite interesting. I wanted to share that we are currently in the final stages of patenting a new seed-to-sale system that offers several advantages:

- Operates at a significantly lower cost with an ownership model that eliminates annual fees.
- Includes an optional service and support contract, while still being designed so existing inhouse technicians can maintain the system without outside assistance.
- Eliminates sync issues and delays by providing offline verification capabilities.
- Employs a proprietary immutable verification process that meets and exceeds government privacy and security standards.

Offers many additional features that improve upon or are absent from current

Scalability & flexibility: A modular architecture allows the system to scale with industry growth and incorporate regulatory changes quickly, without re-engineering core components.

Transparency & real-time auditability: Every transaction is logged immutably, giving regulators and licensees instant audit trails and simplifying oversight. It also has a streamline process for integrating new statutes or changes in statutes.

User-friendly experience: An intuitive interface minimizes training time and day-to-day errors, dedicated messaging system with received and read verification.

Security certifications: The platform is developed to meet or exceed relevant government security standards (e.g., CJIS-style controls and NIST guidance), with formal third-party assessments planned.

The patent process is expected to complete within the next month. I wanted to inform you ahead of any decisions regarding a new seed-to-sale system, and ideally, we could arrange a trial run to demonstrate its capabilities before any transition.

Thank you for your continued contributions to Alaska's regulatory framework and public policy process. I particularly appreciate and respect how y'all dealt with the public comments.

#### Sincerely, Zeke Hilsinger

FYI: I am currently bound by a non-disclosure agreement, so I cannot yet share the software or business name publicly while the patent and development work are still in progress. If the Board would like to explore details further, I am happy to sign a reciprocal NDA so we can speak more freely and answer any technical or business questions you may have.

From: Kyle Adams

To: <u>CED MCB AMCO (CED sponsored)</u>

**Subject:** Pentane testing

Date: Tuesday, September 2, 2025 5:15:21 PM

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Hey there - I have a question you. If testing facilities dont test for pentane, whats stopping manufacturers from using it? If we are not tested for it, how do you know if its not being used or being fully purged from an extract solution. I personally know over 10 manufacturers who are currently using pentane.